



# SPONSOR & EXHIBITOR GUIDE

*Productivity and  
profitability*

[www.nationaloliveconference.com.au](http://www.nationaloliveconference.com.au)



# SPONSORS

## AGROMILLORA

Agromillora is a global leader in plant propagation, specialising in the production of high-efficiency plants produced through tissue culture and micropropagation techniques. Since its founding in Spain in 1986, the company has expanded to over 25 countries, including Australia. We offer a wide range of disease-free, high-performance plants across crops such as stone fruit, citrus, berries, olives, and nuts.

Agromillora pioneered the first super high-density (SHD) olive plantation in the mid-1990s across 500,000 hectares, revolutionising modern olive cultivation. Our diverse portfolio of olive varieties tailored for SHD and hedgerow orchards, are selected for adaptability, productivity, and suitability for mechanised harvesting.

Innovation drives us—through ongoing research and development, we enhance propagation techniques, develop new varieties, and focus on sustainability. We're committed to supporting growers with tailored solutions, technical expertise, and plants bred for disease resistance and climate adaptability, helping maximise yields and profitability.

[sales@agromillora.com](mailto:sales@agromillora.com)  
[www.agromillora.com](http://www.agromillora.com)



## DELTAGEN AUSTRALIA

Deltagen Australia is proud to offer Biogras L, a high-performance, cost competitive enzyme preparation for olive oil extraction. This is produced in Spain by our sister company Biocon Espanol, an independent leader in the production and marketing of enzymes.

Biogras L has been widely used in Europe, South America and Australia for many years. It is formulated to optimise pectinase activity and has residual cellulose and protease activities which are also of importance during oil extraction. Biogras L offers: improved extraction, improved separation, reduced residual oil and faster decantation. Biogras L complies with FSANZ regulations and is GM-free.

For further information please contact Deltagen Australia.

03 9728 3038  
[info@deltagen.com.au](mailto:info@deltagen.com.au)  
[www.deltagen.com.au](http://www.deltagen.com.au)



## HORTICULTURE INNOVATION AUSTRALIA

R&D Event Partner – Horticulture Innovation Australia (Hort Innovation) is a not-for-profit, grower-owned research and development corporation (RDC) for Australia's \$17 billion horticulture industry.

It invests around \$154 million in research and development and marketing programs annually to provide benefit to the 37 industry levies it supports and the wider community.

0429 633 101  
molly.black@horticulture.com.au  
www.horticulture.com.au



## MODERN OLIVES

Modern Olives is a leading independent analytical laboratory experienced in the olive industry since 2006.

Everything we do is focused on providing outstanding service to our customers as well as being a contributor and leader in the modern olive industry.

Our laboratory is available to all growers, oil traders, marketers and researchers who require their olive oils, table olives or olive derivative products tested. Throughout the entire process, from planning groves to testing oil quality, our team provides professional, olive-specific technical advice.

03 5272 9570  
info@modernolives.com.au  
www.modernolives.com



## OBH PRINT

At OBH Print, we are your South Australian specialists in label print and design. More than just a print partner, we are a family-run business dedicated to building authentic, lasting relationships while creating high-quality products you will love.

We offer expert advice and professional guidance, providing a comprehensive solution from initial concept to final completion. Our team of skilled craftspeople and technicians leverage state-of-the-art print technologies to ensure your labels are not only eye-catching but also of the highest quality. We pride ourselves on delivering market-leading turnaround times and exceptional value, ensuring your brand stands out without compromise.

Ready to bring your product to life? Contact us today to discuss your next project and discover the OBH difference.

08 8124 0000  
tamara@openbookhowden.com.au  
obhprint.com.au



## ORORA

Supporting the Australian olive oil industry with locally made glass bottles

At Orora, we create premium olive oil glass bottles that help Australian producers showcase the quality and craftsmanship of their oils. Our locally made bottles come in 1L, 750ml, and 500ml sizes, with elegant square finishes that elevate presentation and enhance culinary experiences.

Sustainability is at the heart of what we do. Our bottles are infinitely recyclable and made through closed-loop recycling systems, where post-consumer glass is given a new life through our onsite beneficiation plant.

We're passionate about producing stand-out glass packaging. Our state-of-the-art operation in Gawler, South Australia, produces the highest quality glass bottles for a range of products from olive oil and food jars through to beer, wine, cider and soft drink.

We are proud to deliver solutions that enhance brand value while supporting Australian industry with packaging that truly inspires.

0407 425 482  
hamish.watts@ororagroup.com  
www.ororabeverage.com



## PELLENC

Making your work easier while respecting nature.

Since the early 2000s, PELLENC Group has been manufacturing machinery and handheld battery equipment for olive harvesting and pruning, working closely with the industry to make labour-intensive tasks easier while increasing productivity. The 1489 employees at PELLENC Group are committed to the values of excellence and thoroughness in their work and passionately engaged in designing, producing, and marketing equipment at the cutting edge of technological innovation.

We are constantly seeking new ways to make working with nature more enjoyable and more efficient, through our conviction that it is possible to obtain better yields while also respecting the environment. Together we are pursuing our mission to work with nature while serving people.

08 8244 7700  
admin.sa@pellenc.com.au  
www.pellenc.com



## WATERFIND

Waterfind, an Australian-owned and operated family business established in 2003, has long been recognised as a leader in water management and environmental water recovery. For over two decades, we have been at the forefront of the Australian water exchange, serving thousands of customers with a commitment to managing our vital water resources.

Our services include water brokerage, market insights, valuation expertise, specialised reporting and consultancy services, and water infrastructure solutions.

Waterfind has been a pioneer in driving environmental outcomes in the water market. We have played a key role in water efficiency projects both on and off-farm, working closely with water rights holders to restore water allocations to the environment across the Murray-Darling Basin.

Our commitment to responsible water management is also evident in developing the Water Management Tool and the Local Government Area's Water Risk Management Framework, enhancing water accountability and resources optimisation.

**1800 890 285**  
**+61 8 8213 9955**  
**admin@waterfind.com.au**  
**www.waterfind.com.au**



# EXHIBITORS

## BAYER CROP SCIENCE

Bayer is a global life sciences company of thousands of people who use science and innovation to promote Health for All and Hunger for None.

Our Crop Science division is shaping Australian agriculture to benefit farmers and consumers, for the good of Australia's environment, society and economy. For almost 100 years we have used innovation and partnerships across agriculture to tackle our most pressing issues. We are a leader in seeds and traits and we have the most innovative crop protection portfolio, together with the most advanced digital farming platform.

We provide tailored solutions for farmers to plant, grow and protect their harvests using less land, water and energy.

1800 636 001  
[www.crop.bayer.com.au](http://www.crop.bayer.com.au)

Facebook: [www.facebook.com/BayerCropScienceAU](https://www.facebook.com/BayerCropScienceAU)  
Instagram: [www.instagram.com/bayercropscienceau/#](https://www.instagram.com/bayercropscienceau/#)



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[www.deltagen.com.au](http://www.deltagen.com.au)

**DELTA**GEN  
AUSTRALIA

## ECLIPSE ENTERPRISES

Eclipse Enterprises (Australia) Pty. Ltd has been an importer, wholesaler, and distributor of professional horticultural equipment for over 40 years. We have been a primary supplier to the Olive Industry during that time.

Our brands and partners include CAMPAGNOLA srl, who pioneered pneumatic olive harvesters, secateurs and loppers and are now better known for their award-winning Alice Electromechanical Olive Harvesters. CAMPAGNOLA re also reinvigorating the electric secateurs market with the new cordless electric pruning range, and now is introducing a “cordless” electric harvester with plug in batteries. This is perfect for the smaller grower.

08 8351 8611

[leon@eclipseenterprises.com.au](mailto:leon@eclipseenterprises.com.au)

[www.eclipseenterprises.com.au](http://www.eclipseenterprises.com.au)



## FELCO AUSTRALIA

A leader in pruning shears and cutting tools, FELCO's aim has always been, and always will be, to offer innovative and durable solutions to commercial pruning and cutting markets. FELCO tools are designed to work in harmony with nature. Our robust tools and our long-held philosophy of providing spare parts combine to extend tool life creating tools for life. Pruning professionals worldwide appreciate our clean, precise-cutting tools.

Since 1945, FELCO has been a pioneer in the pruning tools industry. We are dedicated to continuing this legacy by anticipating the evolving needs of our customers and responding with innovative solutions. Our vision is to remain a trusted partner for professionals and enthusiasts worldwide, driven by our commitment to quality, innovation, respect, humility and professionalism.

0400 220 180

[lbennett@heiniger.com.au](mailto:lbennett@heiniger.com.au)

[www.felco.com](http://www.felco.com)



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0429 633 101

[molly.black@horticulture.com.au](mailto:molly.black@horticulture.com.au)

[www.horticulture.com.au](http://www.horticulture.com.au)





## MARKSMAN SMART PUMPS

At Marksman Smart Pumps, we specialise in delivering innovative liquid handling solutions designed to meet the rigorous demands of the olive oil industry. From small boutique producers to large-scale operations, our systems are engineered to preserve product integrity while ensuring efficiency, reliability, and ease of use. We understand that quality is paramount in olive oil production, which is why our equipment is built to handle delicate processes with precision—minimizing oxidation, reducing waste, and maintaining product purity.

Our team combines deep engineering expertise with a passion for practical solutions, resulting in pumps and control systems that simplify workflow and reduce downtime. Whether for transferring, blending, or bottling, Marksman Smart Pumps provides scalable technology that adapts to your needs.

By focusing on reliability and autonomy, we help olive oil producers achieve consistent results while protecting the craftsmanship that defines their product.

**0410 554 836**

**[sales@marksmansmartpumps.com.au](mailto:sales@marksmansmartpumps.com.au)**

**[www.marksmansmartpumps.com.au](http://www.marksmansmartpumps.com.au)**



**MARKSMAN**  
SMART PUMPS

## MODERN OLIVES

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**03 5272 9570**

**[info@modernolives.com.au](mailto:info@modernolives.com.au)**

**[www.modernolives.com](http://www.modernolives.com)**



**Modern  
Olives**

## MOUNT TORRENS HOLDINGS

Quality. Efficiency. Taste.

The Mount Torrens Holdings team understands the blood, sweat and tears that goes into an olive harvest because we live it ourselves, year after year. Constant striving for the best extraction and oil quality has led us to import the machinery we believe in and use ourselves, Officine Meccaniche Toscane S.p.a. One of the leaders in olive plant technology, OMT S.p.a. have been operating in the oil sector since 1936, offering flexible, reliable and technologically-advanced plant solutions.

Offering state-of-the-art plant for small to large mills, all OMT S.p.a plant options are created to help you achieve the highest organoleptic and polyphenolic quality in your olives, while maximising yield at low temperatures.

Come and talk with us about your processing needs, and get ready to make the next olive harvest your best one yet.

**0407 974 357**

**[sales@mounttorrensholdings.com.au](mailto:sales@mounttorrensholdings.com.au)**

**[www.mounttorrensholdings.com.au](http://www.mounttorrensholdings.com.au)**



**MOUNT TORRENS**  
HOLDINGS



## OLIVE WELLNESS INSTITUTE

The Olive Wellness Institute is a science repository on the nutrition, health and wellness benefits of olives and olive products, which is all subject to extensive peer review. The institute is guided by scientific experts that specialise in the nutrition, health and wellness benefits related to olive products.

This website is intended to be the go-to source of credible information relating to the nutrition, health and wellness benefits of olives and olive products, such as Extra Virgin Olive Oil and other products derived from the olive tree.

[info@olivewellnessinstitute.org](mailto:info@olivewellnessinstitute.org)  
[www.olivewellnessinstitute.org](http://www.olivewellnessinstitute.org)



**Olive Wellness**  
INSTITUTE™

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[admin.sa@pellenc.com.au](mailto:admin.sa@pellenc.com.au)  
[www.pellenc.com](http://www.pellenc.com)

**PELLENC**

## SICMA HARVESTERS SOUTH AUSTRALIA

Local sales; support – parts; service & preventative maintenance.

Welcome to Sicma Harvesters South Australia, sole agents for Sicma SRL machines in South Australia. The Barilla family have been growing and harvesting olives for over four family generations from Italy to Australia using traditional manual methods to more efficient and economically viable machine methods. Being olive growers with years of industry experience our choice for a good manoeuvrable, one-man operative, reversible umbrella, machine to harvest olives has been the Sicma brand and it is for this reason we have been so impressed to share its advanced technology for not just olives but also almonds, walnuts and hanging fruit. From the many different models to choose, please contact us for a suitable machine to suit your harvesting needs and budget.

**Steve Barilla, 0411 402 405**  
[steve@sicmahsa.com.au](mailto:steve@sicmahsa.com.au)  
[www.sicmahsa.com.au](http://www.sicmahsa.com.au)



## SWAN SYSTEMS

### Simplifying the Complex

SWAN Systems is an online irrigation and nutrient management platform designed to optimise water use, improve sustainability, and boost profitability. Tailored to your location and irrigation setup, SWAN transforms historic, current, and forecast data into clear, daily insights – taking the guesswork out of managing your grove.

Using data from flow meters, controllers, and weather stations – plus support from soil moisture probes and satellite imagery – SWAN's field-proven algorithms help you schedule irrigation up to seven days ahead, manage nutrient applications, monitor crop health, and track water and nutrient budgets.

Smarter irrigation management means healthier crops, reduced costs and better returns – season after season.

**+61 8 6323 2206**  
**info@swansystems.com**  
**www.swansystems.com**



## TABLE OLIVE PRODUCERS OF VICTORIA AUSTRALIAN OLIVE SERVICES

Table Olive Producers of Victoria (TOPV) exists to grow the Australian table olive industry.

We do this by offering growers a comprehensive solution for picking, processing and final packaging of quality Australian table olives.

Similarly, we offer customers (growers and distributors) a wide variety of Australian grown and produced olives that can be packaged in barrels, buckets, jars or pouches (pitted and whole).

**0413 948 843**  
**info@tableoliveproducers.au**  
**www.tableoliveproducers.au**



Australian Olive Services provides pruning, harvesting and processing services across Victoria, South Australia and southern NSW.

In particular, our tracked shakers have shown that they can remove a greater percentage of fruit faster than other shakers.

We work hard to ensure we are efficient in everything we do, minimising costs while maximising olive and oil production.

**0428 902 337**  
**info@australianoliveservices.com.au**  
**www.australianoliveservices.com.au**

## UNITY SCIENTIFIC

Unity Scientific has been providing analytical solutions to the Olive Industry for over 25 years with our range of NIR Analysers and CdR oil analysers.

Our NIR (Near Infrared Analysers) are used globally for accurate analysis of oil and moisture content in olive fruit and pomace, ensuring optimum harvesting of fruit and ensuring maximum oil recovery.

Does this scientific approach sound familiar? You carefully prepare your site, organise soil tests, fertilise, select a range of olive varieties ideally suited to your location, devise strategic planting, careful irrigation, prune when necessary, examine tree health, perform leaf analysis, watch your flower set and maintain the fruit as it matures.

When it comes to harvest timing – ??? The birds are eating them so I should harvest, I squeezed them and it was oily and cloudy, they are going from green to black, we harvested them this time last year, Joe down the road is harvesting ... what happened to our scientific approach?

Meet with us at the 2025 Conference and discuss how to optimise your harvest and maximise your profits.

**0413 702 293**

**[Craig@UnityScientific.com.au](mailto:Craig@UnityScientific.com.au)**

**[www.unityscientific.com.au](http://www.unityscientific.com.au)**

